UNITED STATES OF AMERICA Before the POSTAL RATE COMMISSION WASHINGTON, D.C. 20268-0001

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POSTAL RATE COMMISSION OFFICE OF THE SECRETARY

Postal Rate and Fee Changes, 2000

Docket No. R2000-1

OFFICE OF THE CONSUMER ADVOCATE
INTERROGATORIES TO E-STAMP CORPORATION
WITNESS MICHAEL JONES (OCA/E-STAMP-T1-1-6)
June 19, 2000

Pursuant to Sections 26 and 27 of the Rules of Practice of the Postal Rate Commission, the Office of the Consumer Advocate hereby submits interrogatories and requests for production of documents. Instructions included with OCA interrogatories OCA/USPS-1-14 to the United States Postal Service, dated January 24, 2000, are hereby incorporated by reference.

Respectfully submitted,

TED P. GEŘARDEN

Director

Office of the Consumer Advocate

SHELLEY S. DREIFUSS Attorney

1333 H Street, N.W. Washington, D.C. 20268-0001 (202) 789-6830; Fax (202) 789-6819 OCA/E-STAMP-T1-1 Please refer to USPS/E-STAMP-T1-1. Provide the number of customers in each category of current end users (e.g., small businesses, home offices, households, etc.), and describe the parameters of each category (i.e., how many mailpieces, type of use, etc.).

OCA/E-STAMP-T1-2 You indicate that E-Stamp rolled its product out nationwide in August 1999 (E-Stamp-T-1 at 6). Provide the number of active E-Stamp customers by month from August 1999 to the present. Include only customers making postage purchases through E-Stamp in each month.

OCA/E-STAMP-T1-3 Provide E-Stamp's estimate of the number of active customers it expects to have by the end of the test period in this Docket No. R2000-1 (September 2001). Break down the estimate by the categories of end users given in response to OCA/E-STAMP-T1-1. Indicate specifically how many of the total number of projected customers are (a) households and (b) home offices?

OCA/E-STAMP-T1-4 Currently, what is the average amount of postage purchased by an E-Stamp customer monthly? What is the average number of mailpieces to which an E-Stamp customer applies E-Stamp postage monthly?

OCA/E-STAMP-T1-5 Provide, both currently and as projected for the end of the test period (September 2001), the number of active E-Stamp customers that apply postage to (a) 25 or fewer mailpieces monthly and (b) 100 or fewer mailpieces monthly.

OCA/E-STAMP-T1-6 For customers applying First-Class postage to one ounce

letter mailpieces through E-Stamp, please state the costs (over and above the cost of postage) to mail (a) 20 letters and (b) 80 letters each month. If there are choices of

Docket No. R2000-1 - 3 -

plans at different prices, indicate the most economical for the customer. Provide copies

of rate plans.

CERTIFICATE OF SERVICE

I hereby certify that I have this date served the foregoing document upon all

participants of record in this proceeding in accordance with Section 12 of the Rules of

Practice.

Julie D. Wallace Jennie D. Wallace

Washington, D.C. 20268-0001

June 19, 2000